

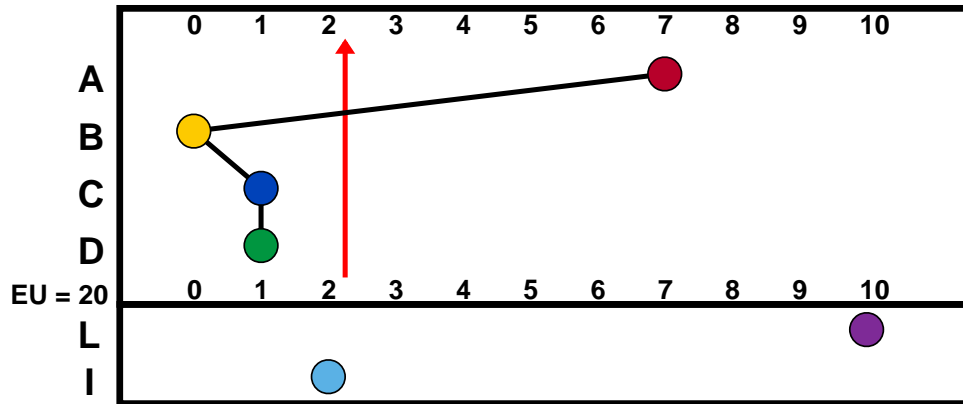
# Jed Reitler

# Enterpriser

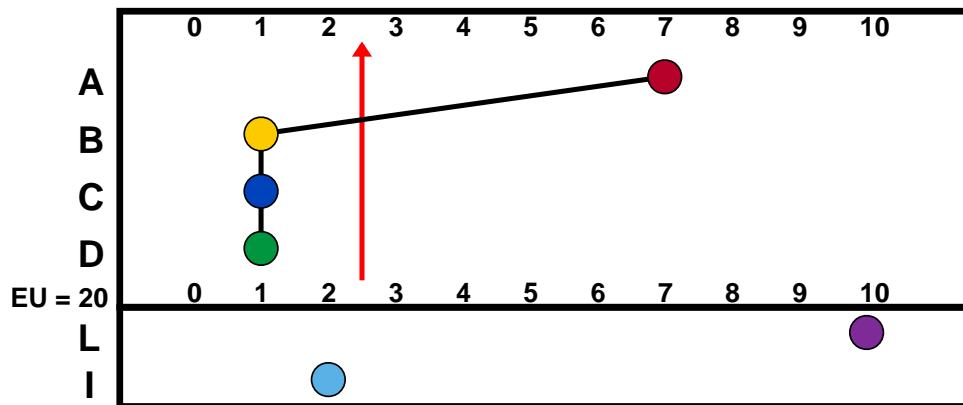
**Job Title:** VP Sales Marketing  
**Location:**  
**Email:** jed@reitler.com

**Date:** 03/01/2022  
**Administered By:** Kevin Morgan  
**Survey Type:** General

## Survey Traits



## Job Behaviors





## Culture Index Report ● ● ● ● ● ● ●

---

The following brief narrative contains information covering:

- Introduction to the Report
- Traits Summary
- Job Behavior Summary

This information should always be reviewed by a person that has attended the Culture Index Workshop or your Licensee, as this narrative does not go into the many considerations that are necessary to make an informed or educated decision on people. If you would like to attend a workshop, please consult your Licensee or contact us at [support@cultureindex.com](mailto:support@cultureindex.com).

## Introduction ● ● ● ● ● ● ●

---

The first section titled "Traits" is a summary of seven work-related characteristics. These "Traits" assess who you are outside of work, or who you are when you are not modifying your behavior to meet the needs of your surroundings. These seven work-related "Traits" are inherent behaviors and are typically established by ages 8-12.

The "Traits" summary portion will help you and others understand how you make decisions, what your communication style is like, the pace of the work you engage in naturally and your inclination towards detail orientation or conformity.

The second section of this report entitled "Job Behaviors" is a summary of how you perceive you need to behave to meet the demands of your existing job and the responsibilities you are accountable for. This summary may also be helpful in assisting you and other people as to the cause and/or effect of stress or possible morale issues, if prevalent.

Since Culture Index is not a test, there is no pass/fail. The purpose of this instrument is to help our supervisors and managers to not only understand themselves and their own management style, but to also understand the job from your perspective.



## Traits Summary ● ● ● ● ● ● ●

---

Naturally decisive, this person is aware of the issues at hand without being overly concerned for the specific problems. This problem solver is happy taking on potentially risky situations and conquering them. Will expect latitude and authority when taking on obstacles and does not willingly accept no as an answer.

This person prefers working with objects and tasks rather than people. They have little interest in working with others or leading anything other than small groups working on specific tasks. Their management style is straightforward and can be abrupt. They expect others to grasp a situation as quickly as they do and when others fail, this person's lack of empathy can be obvious.

This individual acts immediately and wants to complete work as it arrives, even if it means completing several tasks at once. They prefer variety in their work and are energized by pressure and altered demands. They can be a distracting force when placed in redundant work situations.

This is an aggressive problem solver. Naturally prone to taking charge, this person may expect others to see their concepts and become impatient with those who lack vision.

This person may seem aloof and might take their time gaining familiarity with others. Introspective, they naturally fill positions requiring technical, tangible knowledge or the ability to deal with objects rather than people. They are skeptics and do not take a stranger's word at face value, but require proof to accept new concepts and ideas. They are quiet, reserved and direct speakers.

This person likes variation in their work, but is capable of focusing on redundant tasks for short periods of time without losing interest.

This person may seem compliant in most situations but is capable of exhibiting more expeditious behavior when implied from the work assigned.

Prefers to delegate the completion of tasks to others, but is capable of limited attention to detail.

Potentially stubborn, this person focuses on personal interests and may resist things that get in the way of their agenda. Prefers a loosely formed environment over structure.

Emotionally detached, this person may be sympathetic to others, but their unexpressive nature will not allow them to show their feelings readily. They may appear uncaring, but this is an inaccurate assessment. They use logic to problem solve. It is difficult for them to use emotion or empathy.

This individual may rely on traditional methods and clichés rather than changing anything that works. They are straightforward thinkers because it never occurs to them to accomplish tasks in any other way.



## Job Behavior Summary ●●●●●●●

---

Due to the work culture, this person is comfortable with the level of risk oriented initiative required of them in this position as it corresponds with their basic traits.

This person perceives a modest increase in social ability is required by the work culture. This perception is usually caused by having some job responsibilities that include motivating, encouraging, or persuading others.

The position is perceived as requiring quick responses to change and pressure and the ability to handle multiple tasks at one time. These requirements correspond with this individual's basic traits.

This individual perceives a work culture that is based on the need for delegation of detail, establishment of individual priorities and schedules and the ability to proceed with their own priorities. These perceptions correspond with this person's basic traits.

This person is currently in a position that requires the same basic energy level they already possess naturally.